



FULL SERVICE LEASING

Solutions Creating Value



Optimize Your Fleet, Focus on Your Business ▶

At AMECO, we specialize in full service leasing that minimizes your risk, streamlines your operations and frees you to focus on your core business. Our Operations Fleet Services division has decades of experience in comprehensive management services to a variety of markets and industries, and for facilities as large as 2,000 acres. We shape our fleet services to your needs, ensuring you get the level of support you need.

Our Full Service Leasing program transfers fleet ownership and operational risk to our management specialists. Never again will you worry about equipment breaking down in remote locations, excessive downtime or expensive freight and repair charges. AMECO optimizes your operation, improving equipment utilization, operational performance and service levels. Our predictable cost structure means reduced overhead and better consistency, so you are freed to focus on your core capabilities.

AMECO®



- ▶ Delivering Integrated *Mobile Equipment* and Tool *Solutions* to Industry *Worldwide*.



Here are some of the services we provide ▶

- ▶ **Equipment availability** — reduce your overhead while retaining what you need
- ▶ **Performance metrics** — know what's working and what's down
- ▶ **Predictive maintenance** — prevent breakdowns before they happen
- ▶ **Spare parts inventory & management** — let us manage and reduce costs for you
- ▶ **Operator training & certification** — ensure your operators are prepared
- ▶ **Licensing/registration** — keep your vehicles' documentation up to date
- ▶ **Equipment standardizing/rightsizing** — customize your equipment to your needs
- ▶ **Fueling services** — eliminate unnecessary downtime for refueling
- ▶ **24/7 emergency services** — don't let the unexpected bring work to a halt
- ▶ **Inspection services** — confirm that your fleet meets industry standard
- ▶ **Equipment disposal** — leave the hassles to us

You can count on AMECO

Expertise

Look to us with confidence.

Innovation

If you're not innovating,
you're moving backwards.

Reliability

At AMECO, what we say we're
going to do, we deliver.

Responsiveness

The last thing you need is delay.

Safety

People are our most important
asset, and yours too.

Impacting our Customer's Business ▶

Our Full Service Leasing program supports facilities around the world. Here are some examples from the Caribbean.

Red Stripe – Since July 2002, AMECO has worked closely with the managers and staff of Red Stripe, and our Full Service Leasing has brought ever-increasing value. Servicing a fleet of over 300 units, we have improved Red Stripe's fleet availability to 99.95%, increasing their revenues by approximately \$6700 per truck, per trip.

Cable & Wireless Jamaica – For over seven years, AMECO has managed C&W's comprehensive fleet management services. Prior to that, C&W's fleet availability was 75% — currently, it is 97.12%, drastically reducing the number of their clients without service. We also provide motor vehicle fuel at reduced cost, lowering C&W's monthly fuel cost dramatically.

Caribbean Broilers – In the first two years, AMECO moved CB's fleet availability from 60% to an astonishing 98.52%. The bottom line benefits have, as a result, been just as impressive, with an estimated revenue increase of \$8,736 per 8-ton truck.

The Jamaica Public Service Company – JPSCo partnered with AMECO in November 2003 and has since then been able to reduce its overall operating costs, reduce average turnaround time, eliminate fleet ownership costs and improve its service image. Vehicle availability has moved from 55% to 95.24%, bringing hefty returns.

Solutions Creating Value ▶

At AMECO, we support your needs, no matter how large or small. And we do it all with safety in mind, reinforced by our corporate policies and culture. We'll give you everything you need, when you need it. If you need Construction Site Services or Mobile Plant Equipment (MPE) Management, we can coordinate that, too, providing you with a continued single point of contact. We know that great planning leads to great results, and our goal is to keep your fleet running on schedule and under budget.

To discuss your Full Service Leasing needs, contact your regional AMECO representative or visit www.ameco.com for more information.



▶ 2106 Anderson Road

Greenville, SC 29611

864.295.7800

fleet.services@ameco.com

www.ameco.com